April 30, 2016 - Professional Construction Estimators Association of America, Inc. (PCEA) honored several construction industry professionals at their Annual Conference held in Asheville, NC April 27-May 1, 2016.

Perhaps the most coveted award given by PCEA is the Rudolph John Barnes National Estimator of the Year Award. This award is given annually to a person that has gone above and beyond on the national level to contribute to the success of PCEA. This year’s recipient is Matthew Solomon. Mr. Solomon is a Commercial Construction Estimator with McCrory Construction Company in Columbia, SC. He has been a member of PCEA for 10 years and has served in many Officer and Committee Chair positions both locally and nationally. Originally a member of the Triangle chapter in Raleigh, NC, he is now a member of the Columbia, SC Chapter. He served as National President in the 2013-2014 PCEA fiscal year and most recently served as National Secretary.

Other industry professionals recognized included William Scott Coleman with Austin Commercial in Orlando, FL. Mr. Coleman was recognized for having personally sponsored the most new members; George Hughes with Hampton Roads Mechanical of VA in Chesapeake, VA. Newsletter Editor for the Hampton Roads Chapter received the Newsletter of the Year Award for producing an outstanding monthly publication. The Charlotte PCEA Chapter in Charlotte, NC earned recognition as the Chapter of the Year for completing many essential tasks that come with being an exemplary Chapter. Chris Kelley with J.D. Beam, Inc. and Marc Marotta with Skanska USA Building of the Triangle Chapter in Raleigh, NC were inducted into the Order of Isosceles Fellowship. Induction into the Order of Isosceles Fellowship is a way in which an individual can be honored for their contribution to the construction industry. A nomination is accompanied by a $500 donation to the National Ted G. Wilson Scholarship Foundation. Administered by PCEA, the Ted G. Wilson Scholarship Foundation, awards one scholarship per year in each state that has an affiliated PCEA Chapter to students that wish to pursue a career in a construction related field. This year’s recipients were Grant Edwards (NC), Brendon Cole Harley (SC), Samuel Parker Beaird (GA), Anne Elisabeth Morello (FL), and Roy Gallier (VA).

We would like to thank all of the members that attended, the Triangle host chapter for all of their hard work in planning this event, and all of the sponsors who helped to make this event successful.

Continued on Page 9
Presidents Corner

Over this past year we have introduced the On-Line University powered by Red Vector, containing over 1,200 training and certification programs. We have launched the National Corporate Sponsorship Program aimed at supporting a myriad of programs and events within our Association, all of which can be utilized through our ever-evolving National website. We continue to add more and more materials for chapter use such as customizable marketing materials, and enhanced Chapter Services.

We have experienced a four percent membership growth this year. We are in discussions with several new markets in which to launch chapters or revive old ones such as Tampa, FL, Atlanta, GA, and Greenville, SC. The ASU Student Chapter has proven sustainability, and the avenue is paved for expansion to Charlotte, Raleigh and beyond.

The future of our organization is bright. Membership efforts will be ongoing, and growth is eminent. Targeting young people is a priority. Student Chapters and student members are a start, but the working Millennial is a must. Efforts will focus on those young people who are essential to the perpetuation of our Association.

I have visited a number of Chapters this past year and will continue to assist our incoming President, Glenn Hessee, in covering the rest. If you haven’t seen me this past year, I’ll catch you in 2016-2017. I’ve learned quite a lot from those I’ve visited. I’m comforted to know that the Chapters are alive, vibrant, and doing well no matter what their size. These are trying times for our industry, but the PCEA spirit continues on strong.

Financial responsibility has been a goal of mine this year. We struggle year after year to meet budget. The Corporate Sponsorship Program and the On-Line University, which were designed as non-dues-generated income, have not gotten legs, yet, but need to be part of our daily PCEA agenda; use and support them. We ARE one big family, and we ALL share in the responsibility to make them successful. Unfortunately, the time has come to raise dues. The Board has recommended, and your convention delegates have approved a slight increase in National dues.

It is every member’s responsibility to grow and strengthen our Association. Tomorrow’s leaders lie within your chapter. Cultivate them, allow them to grow, and our National leadership will never want You, the Chapter, are National. To modify JFK’s quote, “Don’t ask what PCEA can do for you, but what you can do for PCEA.”

Thank you for the opportunity to serve as your President this year. It is an honor and pleasure to be a part of this great Association. I go back to my Chapter with a wealth of knowledge, understanding, and inspiration.

Participate – Contribute – Educate – Achieve

Welcome 2016-2017 PCEA National Officers

The National Nominations and Elections Committee is pleased to announce the results of the elections for the the new PCEA fiscal year that begins on June 1, 2016. The 2016-2017 National Officers are:

President
Glenn Hessee, Triangle Chapter

President-Elect
Randall Williams, Catawba Valley Chapter

Vice President
Rob Bauer, Orlando Chapter

Secretary
Jim Cormany, Columbia Chapter

Treasurer
Wesley Ferree, Triad Chapter

We welcome participation on the National Board. If you would like to participate as a committee member, please contact the National Office at pcea@pcea.org or (704) 489-1494.

Congratulations to the new officers and may their leadership guide PCEA to the highest levels of professionalism and success in the coming year.
Back to the Basics—
I Volunteered To Be An Officer On the Board—Now What?

Whether you are elected, you volunteered, or you missed a meeting and were simultaneously nominated and voted in, you find that you are now an Officer on the Chapter or National Board of the Professional Construction Estimators Association. What now? Even with the best intentions, we sometimes agree to take on roles without really knowing what all of the responsibilities will be.

Fortunately, the PCEA Bylaws and Policies & Procedures exist and are an excellent guide for all board members. Think of them as the operating manual for the proper leadership of PCEA. There are National Bylaws and Policies & Procedures, and a separate set of Bylaws and Policies & Procedures for Affiliated Chapters.

The start of a new PCEA fiscal year is a great time to acquaint or re-acquaint yourself with these helpful documents. It is a good idea for the entire board to meet and review them together. National Bylaws deal with topics such as purpose and objectives, officer roles and responsibilities, meeting requirements, nominations and elections, and authority, to name a few. While each chapter has to adopt the bylaws of the national organization, the chapter bylaws goes into more detail concerning guidance at the Chapter level.

The Members Only section of the PCEA National website (www.pcea.org) has an entire section devoted to Chapter Officers and Committees Resources. We encourage you to go online and check it out!

Until then, we thought that you may be able to use this article as a “cheat sheet” to give you a glimpse of what your role consists of:

CHAPTER PRESIDENT

Serve as Chairman at all meetings of the Board of Directors (in the absence of the President the President-Elect shall preside)

At the Annual Meeting (June), shall make a detailed report on the business of the Chapter for the preceding year.

Is a member ex-officio of all committees except the Nominating Committee.

Is to see that all Chapter Committees function in an orderly and competent manner and that all required information due the National Office is transmitted and that all information received from the National Office is relayed to the Chapter Board and/or all members of the Chapter.

In the event a vacancy occurs on the Board, the President shall appoint a successor, subject to the confirmation of a majority of the Board Members in good standing.

Lead your meetings, keep them orderly and friendly — always set an agenda — then be sure you stick to it.

Familiarize yourself with the Affiliated Chapter By Laws and the Policies and Procedures for Affiliated Chapters. (This will keep the playing floor “level” for everyone.)

Set goals for your year NOW, include a timetable, make them workable, reachable and include things that all your members can “buy into.” Then review progress on goals at every Board Meeting.

Appoint all committees in accord with the P&P Manual, setup framework to include new members right away by having Committees that are easily expandable. Get with your incoming Board right away and ask for their help in setting up Committees. Remember, “one person” does not constitute a “Committee”. Be “off — and —running” at the first meeting your year.

Make sure your Secretary keeps tabs on attendance at Board Meetings, replace Board Members who miss three consecutive meetings.

Supervise the affairs of the Chapter, if something starts slipping, see what can be done to get it back “on track.”

Work “hand in glove” with your National Director and the National Organization, we are a connectional Association and by working together, we all benefit. Review the PCEA Mission Statement and the overall Purpose and Objectives of the PCEA often. They will help you do the job as a Leader that you want to do.

CHAPTER PRESIDENT-ELECT

In the event the office of the President shall become vacant, the President-Elect shall then be elevated to the position of President and the office of President-Elect shall be declared open.

The President-Elect shall observe the President in the performance of his/her duties, in preparation for that time when he/she will be President.

In the absence of the President, the President-Elect shall preside at all meetings, matters and affairs of the Chapter as he may be requested or called upon by the President.

The President shall serve as Chairman at all meetings of the Board of Directors, except that in the absence of the President the President-Elect shall preside in his stead.

The President-Elect shall serve on the Budget Committee and other such Committees as directed by the President.

The President-Elect shall hold a seat on the Board of Directors.

CHAPTER 1ST VICE PRESIDENT

The 1st Vice President shall be responsible for maintaining and increasing Chapter membership.

The 1st Vice President shall hold a seat on the Chapter Board of Directors.

Act as Chairman of Membership Committee:

Organize with the Presidents assistance a true membership committee.

Solicit new members and lead any membership drive.

Maintain adequate supply of:

Membership application forms

Membership extension literature

Replacement PCEA pins

Keep Board advised of the mixture of the membership base to ensure a well balanced membership (general contractors, subcontractors, and suppliers) as well as a balance from the many different professional fields within the construction industry.

Continued on Page 7
Welcome New Members

Appalachian State University
Boltz, Ryan
Bowman, Maximus
Brahmbhatt, Prince
Cole, Ally
Dominguez, Samuel
Dorner, John
Gibson, William
Griggs, Robert
Herbert, Cody
Hunsberger, Eric

Catawba Valley Chapter
Lovern, Dan
Wofford, Teresa

Columbia Chapter
Westbury, Patrick

CSRA Chapter
Gaskin, Debbie

Fayetteville Chapter
Nettle, Adam

Orlando Chapter
Allen, Aaron
Colasanti, Cristina
Comitz, Pat
Kelshaw, Tyler
Kidder, Paul
Michael, Allison
Moynihan, Frank
Rudd, Chris

Charlotte Chapter
Anspach, Jeff
Parker, Josh
Petrill, Kevin
Royer, Joe
Willis, John

Catawba County Building Inspections

Columbia Chapter
Campbell Insurance

CSRA Chapter
Aiken Art & Custom Framing

Fayetteville Chapter
United Rentals

Health and Happiness
Congratulations to Triad Chapter Member and National Treasurer, Wesley Ferree, on the birth of his second grandchild, Phillip Scott Ferree. Phillip came a little early and grandpa Wes had to leave convention to welcome him. He was born on April 30th and weighed 7 lbs. 11 oz. Everyone is happy and healthy!

PCEA Online University
Shop PCEA’s new Online University and choose from over 1,300 online courses designed to help you complete continuing education requirements for a variety of professions nationwide! PCEA members save 15% on their entire purchase at checkout!

PCEA ASU Student Chapter Graduates Seeking Paid Internships
We have several members that have graduated from Appalachian State University with a degree in Construction Management and are seeking paid internships with PCEA member companies. Please contact the National Office if you would like their contact information or resumes.
pcea@pcea.org or (704) 489-1494.
Chapter Reports

Charlotte Chapter
Hello fellow estimators, Charlotte Chapter One is having an exciting year so far. Lee Edwards is steering the ship in a great direction with all his hard work on the Bill Helms requirements. He has kept everyone on track and every document in order. If we don’t win this year’s Bill Helms honor we should surely win the most paper produced for an award trophy. (Editors Update: The Charlotte Chapter did, indeed, win the Chapter of the Year Award—CONGRATULATIONS!) Speaking of outstanding performance, our Programs Chair Pete Martinez is keeping the programs fresh and relevant. Our February 11th meeting was a social style event with a tour our renovated Noda Brewery. This was a great event and allowed our fellow estimators to visit an awesome new venue. Our March meeting was an update on the construction master plan from Carowinds. We have lots of new exciting projects at Carowinds to come. On April 6th Chapter one will held their first “Construction Trivia Night” with cash prizes at The Traven off East Morehead. During our monthly meeting on April 14th, the chapter program was The Restoration of the Carolina Theatre. Richard Grubbs with the Foundation for the Carolinas was our guest speaker. Please check out our website for more great events and fellowship opportunities. We hope you can visit our Chapter soon. With kind regards, Stephanie Kegley Chapter One National Director

Orlando Chapter
Hello and good day from sunny Florida. This has been a good year for Orlando. We have achieved our membership goal - we are back up over 100 members. We hope to stay there through renewal season. We have had several great presentations at our member meetings. Some of the highlights include an owners panel discussing how they buy work and what they are looking for in general and subcontractors. We also had an update from the city on upcoming development in Orlando. Our May meeting was seafood on the pond which, along with steak on the lake in the fall, draws our largest number of guests.

We are looking forward to the coming year when we will be led by Rob Allen once again. Rob is continuing Scott Coleman’s example by bringing in a board with some new blood. We are excited to see where the Orlando chapter goes in the coming year.

Respectfully submitted,
Ford Hazelip National Director, Orlando Chapter

CSRA Chapter
Greetings from the golf capital of the world. Does anyone remember who this years winner was at the Masters? 2nd Place? 3rd Place? Me neither!! The year 2015-2016 saw our numbers hold steady with an increase in interest from the construction community. We remain committed to growth, in spite of a weak interest in all professional organizations across a variety of trades and professions. This year, our programs included CSRA Construction market and estimating techniques; Bath Kitchen and lighting presentation by Ferguson; Fraud Prevention by Regions Bank; Shower Systems by David Lewis; Tennis Tournament and Membership Drive; Training, branding and marketing by White Hart Insight; Trump’s concrete wall—materials & costs; James Hutto Memorial Golf Tournament; 14th Annual Scholarship Raffle; National President Bill Barton’s views on National’s future plans; Ringing the Salvation Army Bell one afternoon; Christmas Holiday Gathering a the home of David & Kristen Lewis; Investment opportunities by Fuller, Frost, Lanier Wealth Management; Star wars themed construction products on the market; Commercial solar electric systems by Southern View Energy; Drywall innovations by L&W Supply; and Promotion of the 2016 Convention with 35% of our members attending. We are excited about this coming year as we are led for a 2nd term by Chapter President, David Eller with Georgia Drywall He and his board continue to bring our chapter financial and membership strength. Our newest young members maintain the epitome of the new leadership we need so much in this association. We wel-

Continued on Page 6
come guests and construction professionals to our membership meetings, usually held on the 2nd Thursday of each month at 11:45 AM, now at the Augusta Country Club at 655 Milledge Road, Augusta, Georgia. Please join us when you can.

Respectfully Submitted,
Alva D. Gaskin, Jr., National Director.

Columbia Chapter

Greetings from the Columbia Chapter and home of soon to be Past President, Bill Barton. Construction activity in the Palmetto state remains strong and any GC, sub, or supplier who is not backlogged with work right now must not be trying very hard. Construction employment is up, material prices are creeping up, and everyone seems to be making a few dollars in profit now. As an added benefit, the Columbia Chapter can proudly say that the membership bleed finally came to an end and we are up more than 25% above last years numbers. On a sad note, Columbia said goodbye to former Chapter and National President, Don Earles, who passed away earlier this spring. We also said so-long to long time member, Richard Reid, who cleaned out his desk and turned off the the office light just a few weeks ago. We are proud of the good job that Bill Barton has done over the past year as President and fully expect him to stay plugged in with PCEA National as a number of his “pet projects” continue to grow and will need the guidance of a grown up from time to time. The Columbia Chapter stayed active over the past year with our meetings, programs, and social events every month. The meeting in June was a significant others dinner marking the kickoff with the 2nd term of Whit Suber, former professional wrestler and a heck of a good guy, as chapter president. Our regular monthly meetings featured programs by outside speakers on a wide variety of topics of interest to the construction community. October found our chapter in the woodworks, not in the woods as usual, for our annual membership drive event. A scheduling conflict required that we relocate that events from Congaree hunt Club to Specialty Woodworks in Lexington. Massive quantities of steamed oysters and Beaufort stew were prepared by Matt Solomon and consumed by hungry estimators. Our fall golf tournament was held 2 weeks later at Fort Jackson Golf Course. The golf was rescheduled from the normal time due to lack of enough canoes for everyone to be able to play. The course was still flooded and heavily damaged from the 24 inches of rain in 24 hours that we had the week before our rescheduled golf day. We had a great turnout for the outing and made a nice deposit into the account for funding our scholarship programs. We wrapped up the 2015 year with our usual significant other event, high above the rooftops of downtown Columbia. Libations, dinner, and our traditional gift exchange made for a nice evening (and a cheap date) for all members and their better halves. If you find yourself in town on the 2nd Thursday of the month, we’d love to see you. IMPORTANT NOTE: No meeting in May, and for June-July, we are at the Longhorn Steakhouse on Gervais street in Downtown Columbia. After that we Haven’t a clue where we are, but will update that information when we can. Come see us in “famously hot” Columbia.

Respectfully submitted,
Jim Corman
National Director

Triangle Chapter

We have had a busy year this past year getting things set up for the National Convention in Asheville, NC. Some of the highlights include a sporting clay tournament with a steak dinner afterward, a golf tournament, and a March Madness Social on St. Patrick’s Day. Some of our programs were on renewable energy, Choate Construction’s jobsite safety program; drones used in construction. NC Fire Alarm Systems Code changes, and chiropractic adjustments and jobsite injuries. We have our monthly meeting on every third Thursday of the month at Casa Carbone in Raleigh, NC. All visitors are welcome.

Respectfully submitted,
Kevin Sherron
National Director

Triad Chapter

The Triad Chapter has had our share of struggles but we still have a good core group that’s determined to reinvigorate and grow our Chapter. We currently have 12 members and 2 are Member Emeritus. It is with great sadness to report that we lost a founding member and Member Emeritus this year, Bill Shuler, who passed away in March. Our current officers are President, Rob Thomas; President-Elect, Bo Kolera; Treasurer, Wesley Ferree; Vice President, Ron Kiser; National Director, Lance Pollock. We still use The Box Seat on Gate City Blvd. in Greensboro as our meeting location. We are looking into whether to stay with the traditional third Thursday of the month or change to a more favorable meeting date. We’re also investigating alternate meeting venues with hopes of increasing participation and our membership. We only held a few meetings this past year due to scheduling conflicts and lack of participation but we are expecting to move forward this year with several meetings to spark interest with potential new members. We’ve started initial discussions in hosting a “meet and greet” social to promote PCEA in our area and we hope to have a good turnout. I will keep everyone posted on our progress. Many thanks to Bill Barton and the National Board for a strong and prosperous year. We look forward to our continued success and growth under the leadership of Incoming President, Glenn Hesse.

Kind Regards,
Wesley Ferree
Triad Chapter Treasurer
Create an awareness among the membership of the need for an influx of new members in order to keep the Association healthy and active.

Shall maintain contact with National Vice President and provide an outline of membership drive being conducted.

Along with the Treasurer, shall provide a monthly count of Chapter membership at each Chapter Board meeting. This count shall be included in Board Meeting minutes.

Shall be personally responsible for delivery of new membership packet to each new member. Delivery may be at membership meeting or in person. After sixty (60) days, return undeliverable packets to the National Office.

PROCESSING NEW MEMBER APPLICATIONS

All new member applications shall be completely executed on forms designed in accordance with "forms" requirement in Chapter P & P Manual.

Applications shall be handled per Section VI (Membership Application) in Chapter P & P Manual.

CHAPTER 2ND VICE PRESIDENT

The 2nd Vice President shall take over the duties of the 1st Vice President in case of absence or vacancy.

The 2nd Vice President shall be responsible for programs at regular meetings.

The 2nd Vice President shall hold a seat on the Chapter Board of Directors.

CHAPTER SECRETARY

The Secretary shall issue notices for meetings when required.

The Secretary shall keep the minutes of all meetings.

The Secretary shall have charge of the seal and books of the Association.

The Secretary shall sign with the President such instruments as require such signature.

The Secretary shall make reports and perform such other duties as are incident of this office.

CHAPTER TREASURER

The Treasurer shall have the custody of all the funds of the Association, and deposit the same in the name of the Chapter in such bank or banks as the Directors may elect.

The Treasurer shall sign all checks, drafts, notes, and orders for the payment of money, and he/she shall pay out and dispose of the same under the direction of the President.

The Treasurer shall be bonded by an approved bonding company, with bond premium paid by the Chapter, and his/her signature alone shall be sufficient for signing checks.

The Treasurer is accountable for the funds belonging to the Chapter, he/she must maintain accurate, up-to-date records of all monies received and disbursed, including all receipts, authorizations, etc.

The Treasurer must maintain accurate records of membership, fees paid and/or due, and any new membership applications. Each month the Treasurer must file the “Chapter Roster Additions and/or Deletions” form with the National Office. The Treasurer (or Roster Chairman) also handles any changes, additions or deletions to the membership directory roll.

On September 1 of each year, the Treasurer is responsible for filing tax Form Number 990, standard form for a non-profit organization.

We extend a sincere thank you to all that are serving as officers and committee chairs. If you have questions concerning your role, please contact the national office or visit the national website www.pcea.org.
We left Boone Friday night at 11:30 pm under heavy snow flurries. Everything was staged for Saturday morning with all our supplies laid out in easy to grab stacks. I climbed into bed at 2:00 am and was back up at 5:00 am. We were the first to arrive back in Boone just before 8:00 am.

The PCEA students and I built a 16' tall office building before the first wave of kids hit. We wanted everyone to think BIG! The first kid that came through wanted to build a drive through Chick-fil-a. He wanted to practice handing a meal the window so I had to act like I was in a car. By the time it was over, we had a library with a book drop, Robot clubhouse, two robots, a condo complex, office tower, several planes, two boats, heavy equipment, oodles of houses, cars and best of all… no injuries.

If there was a prize for best activity of the Science Festival we would have won hands down. We had glitter, spark and sizzle and attracted kids like bees to wild flowers. Our cardboard city grew so fast and big we had to declare eminent domain three times and take another activities space to have enough room. We ended up with 3/4 of the basketball court. Our city ended up having to have two on site "recycling centers" with all the waste generated from cutouts of doors, windows and skylights.

We used close to fifty rolls of duct tape and nearly every cardboard box, tube and roll of paper we brought. A few of the PCEA student members put on safety vest and helped with all the different projects that were going on simultaneously. Kids couldn't use the box cutters so we were full time helpers and as fast as one group of kids was done having you cut Windows, doors and what-nots, there was another pleading for you to head their way.

Next to the Cardboard city was the other PCEA sponsored event we worked on called the PVC Pipe Build. It too was a big hit with kids building all kinds of things and putting cloth over the top like a roof.

The science festival was over at 2:00 but we had to run kids out at 2:20 or they might have stayed another hour or two. There was a swarm of volunteers to help tear down and load the cardboard on my trailer. Several guys followed me and Kristen down the road to the recycle center where we caught a break. The recycling attendant opened up the main sorting house and I was able to drive in and we all pushed off the card-

board. Poor Kristen had to lie down in the trailer to keep the cardboard from blowing away while we road up the hill. Brrrr...

By the time we got back to the school, everything else I had brought was packed and ready to load in the truck with volunteers to do that too!

It was a great day!!!
VOLUME 27, ISSUE 4

2016 National Convention Photos

National President Bill Barton (l) is presented with his Past National President Plaque by Incoming President Glenn Hessee (r)

Charlotte Chapter Duff Ragan (left) and ASU Student Chapter Member Will Morrill (right)

Randall Williams, (right) presents the Rudy Barnes National Estimator of the Year Award to Matt Solomon (left)

Don and Joann Howard, Coastal Plains Chapter

Members Mingle at the Past National Presidents Reception

National President Bill Barton Presents ASU Chapter President Kristen Clarke with her Past Chapter President Pin

Charlotte & Triangle Chapter members enjoy free time with ASU student members

Gail & Chris Chapman, Columbia Chapter

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Professional Construction Estimators Association (PCEA) has launched the all new PCEA Online University, a digital learning initiative aimed at broadening the association’s reach and deepening its impact within the construction community. The university supports the delivery of distinctive online industry courses, training, and learning plans in construction, architecture, engineering, and surveying as well as business and soft-skill essentials. The university will offer a number of training solutions, including safety training, continuing education, certifications, and professional development.

“We are extremely excited about the development of the PCEA Online University” said PCEA National President Bill Barton. “The university embodies highly engaged, interactive learning that will allow PCEA to offer more to its members and to the construction community. The PCEA National Board of Directors has thought carefully about how to create an online learning environment that best complements the needs of the industry.”

Although the university is available to all companies and individuals, members of Professional Construction Estimators Association receive a 15% discount on all online courses. “The goal of PCEA is to provide educational opportunity to members and non-members to help further our objective of establishing construction estimating as a professional field of endeavor. The virtual campus is certainly a step in the right direction”.

“We think it is also very important to support undergraduates, graduate students, and people who have just begun their career in the industry.” PCEA supports scholarships to those wishing to pursue a career in a construction-related field and has recently reached out to students at various universities, establishments. Sponsorships provide an avenue for providers to reach out to our membership and support our efforts to educate members and the community. The various sponsorship levels allow engagement with the membership in several ways, including representation on the PCEA website, print advertisements in the National Membership & Resource Directory and the National Newsletter, access to the PCEA online university, support of the National Ted G. Wilson Scholarship Foundation, and sponsorship of the annual PCEA National Convention.

Established in 1956 in Charlotte, NC, PCEA has grown to 12 Chapters in the Southeastern U.S including Hampton Roads and Lynchburg, VA; Charlotte, Fayetteville, Greenville, Greensboro, Hickory, and Raleigh, NC; Columbia, SC; Augusta, GA; and Orlando, FL; and the new ASU student chapter. PCEA members have always been active in the promotion of construction education for the betterment of the industry. Each chapter individually coordinates, develops, and establishes programs to assist and enhance the educational endeavors in their community while pursuing the educational goals of membership. Chapter efforts support educational programs ranging from, but not limited to, scholarships to local students, endowed scholarships at several universities, providing construction instructors, purchasing equipment for use in technical training, and introducing construction as a trade to at-risk students.

More information about the online university and sponsorship opportunities can be found on the PCEA National website at www.pcea.org or by calling (877) 521-7232.
Thank You Convention Sponsors!

Awards Dinner & Passing of the Gavel Sponsor
PCEA Triangle Chapter
Raleigh, NC

Hospitality Sponsors
PCEA Orlando Chapter
Orlando, FL

Member Sponsors

Seminar Sponsors

Excursion Sponsors
Name Tag Sponsor
**PCEA National Corporate Sponsorship Opportunities**

<table>
<thead>
<tr>
<th>Sponsorship Level</th>
<th>Value</th>
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<tr>
<td><strong>PLATINUM LEVEL</strong></td>
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<td>National Website Graphic Representation (Logo Size &amp; Placement will correspond with Sponsorship Level)</td>
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<tr>
<td>National Functions Graphic Representation (Includes National Convention—Logo Size &amp; Placement will correspond with Sponsorship Level)</td>
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<tr>
<td>National Roster/Newsletter Advertisement (Full Page)</td>
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<td>Full Access to the PCEA University (Online Certification, Continuing Education &amp; Craft Training)</td>
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<td>Full Scholarship Donor—Ted G. Wilson Memorial Scholarship ($1,500.00)</td>
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<td>National Convention Sponsor—($2,000.00 Value—Includes Two Convention Registrations)</td>
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<td><strong>GOLD LEVEL</strong></td>
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<td>National Roster/Newsletter Advertisement (Half Page)</td>
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<td>Full Access to the PCEA University (Online Certification, Continuing Education &amp; Craft Training)</td>
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<tr>
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<td>National Convention Sponsor—($1,500.00 Value—Includes One Convention Registration)</td>
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<td>One-Third Scholarship Donor—Ted G. Wilson Memorial Scholarship ($500.00)</td>
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<td>National Convention Sponsor—($1,000.00 Value—Includes One Convention Registration)</td>
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</tr>
<tr>
<td><strong>BRONZE LEVEL</strong></td>
<td>$2,500.00</td>
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<tr>
<td>National Website Graphic Representation (Logo Size &amp; Placement will correspond with Sponsorship Level)</td>
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<tr>
<td>National Functions Graphic Representation (Includes National Convention—Logo Size &amp; Placement will correspond with Sponsorship Level)</td>
<td></td>
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<tr>
<td>National Roster/Newsletter Advertisement (Business Card)</td>
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<tr>
<td>Full Access to the PCEA University (Online Certification, Continuing Education &amp; Craft Training)</td>
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<tr>
<td>National Convention Sponsor—($500 Value)</td>
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<tr>
<td><strong>FRIEND OF PCEA</strong></td>
<td>$1,500.00</td>
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<td></td>
</tr>
</tbody>
</table>
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