

Professional Construction Estimators Association of America, Inc. June 2015



The Estimator

President's Message



It's hard to believe that it's June already. Where has the year gone? On the upside, it's the beginning of a new PCEA year.

I look forward to serving the Association as your National President, and as a thirty two year veteran of PCEA, I have purple and gold running through my veins. Through the efforts of your National directors and committee Chairs, I have high hopes for continued success this year. There are a number of hot topics to be addressed right out of the gate, and with everyone's help, I am positive we can make this a strong growth year.

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Welcome New Member

Triangle Chapter

Mark Blaha
Code Electric

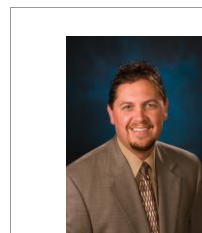
Professional Construction Estimators Association Honors Industry Professionals

Professional Construction Estimators Association of America, Inc. (PCEA) honored several construction industry professionals at their Annual Conference held in St. Simon's Island, GA April 29-May 3, 2015.

Perhaps the most coveted award given by PCEA is the Rudolph John Barnes National Estimator of the Year Award. This award is given annually to a person that has gone above and beyond on the national level to contribute to the success of PCEA. This year's recipient is

Randall Williams. Mr. Williams is the **General Manager of Midstate Contractors, Inc. in Hickory, NC.** He has

been a member of the Catawba Valley PCEA Chapter in Hickory for 13 years and has served in many Officer and Committee Chair positions both locally and nationally, including National President in the 2010-2011 PCEA fiscal year. Mr Williams currently serves on the PCEA National Board of Directors as National



Randall Williams

Estimators are Vital Part of Contractor's Success

Estimators who can understand a project's scope, the company's historical job-cost data and all associated costs -- including any necessary heavy equipment -- may be scarce, but they are an essential component of a company's success, according to this article. Ron Roberts suggests ways to improve these abilities and highlights occasions when it could be best to walk away from a project.

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PCEA Chapters keep programs and events fresh and exciting for their members. Here is a sampling of what you are missing if you aren't active in

Construction market update: Building projects are up, but where are the workers?

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Director for the Catawba Valley Chapter. [READ MORE](#)

Health and Happiness

National Vice President, Derek Lanning (Charlotte Chapter) and his wife Erika are the proud parents of a new baby boy, Duke Thomas Lanning, born April 16, 2015. Duke weighed 8 lbs., 13 oz and was 21 inches long. Duke's big brother is Dylan Lanning. Congratulations to the Lanning family!



your local Chapter!
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Ready, Set, Wait: 10 Factors for Construction Owners to Consider Before Implementing Drones

Although contractors, real estate agents and others who want to use drones as a business tool are complaining that the Federal Aviation Administration is taking too long to legalize the small, unmanned aircrafts, the prolonged wait could be a chance for future "pilots" to educate themselves and prepare their companies for the new technology. [READ MORE](#)

[PCEA National Officers](#)

Your Opinion Matters

We always enjoy hearing from our members. After all, you are our most valuable asset! Are we doing a great job? Are we doing a "not so great" job? What programs, benefits, and services would you like to see that aren't currently offered? Your feedback is a valuable tool for the PCEA leadership. The positive feedback gives us confirmation of the areas in which we are meeting or exceeding our members needs. The negative feedback provides insight to the areas in which we need to focus our attention to improve service, programs and benefits.

[Please take a minute to share your comments!](#)



