Welcome to Virginia Beach - the heart of it all! Everything you could want in a Virginia Beach vacation or business trip is at your fingertips. Your feet become your mode of transportation. Beach music becomes your rhythm. In this heart you can find classy shops, first class dining, an avid nightlife, activities for the young and for the young at heart. With the beach just outside your door as you watch the sunrise over the ocean at breakfast, you may begin to seriously wonder, “Should we ever leave?”.

Feel free to indulge! Bathe in the culture. Live like a local - even if it is just for a short time. The Wyndham Oceanfront is an exclusive north end premier hotel with four-star oceanfront dining and lounge, weight room, jacuzzi, year-round pool, concierge level, bicycles, coffee in room, hair dryer, iron, safe in room, internet access in lobby, wireless internet access in room, game room. This Wyndham is a "Virginia Green" hotel.

Welcome From the National President

Drop your digitizers and grab your bags! It’s 2014 PCEA National Convention time and I am excited to invite all of our membership to the Wyndham Oceanfront in Virginia Beach, VA from April 30 – May 4, 2014. This will be our 40th annual convention so make plans to join us for this momentous occasion.

This has been an exciting year for PCEA with the establishment of our First PCEA Student Chapter at Appalachian State University. I would like to thank the Student Chapter Committee, Catawba Valley Chapter and the National Board for making this a reality. I also want to thank all of our members for your dedication and hard work this year throughout all of our chapters. It has been an honor and a pleasure to serve as your National President.

The Hampton Roads chapter is our host for this year’s convention with Cebert White as the Committee Chair and I know it will be one to remember. I look forward to hearing from everyone on the status of our great organization and our path for the future. There will be plenty of opportunities for learning, camaraderie, fun and libations in the famous hospitality suite.

Don’t be left feeling guilty when you miss out on the event of the year. Safe travels to everyone and I look forward to seeing you all at Virginia Beach!

Matt Solomon
PCEA National President 2013 - 2014
### Schedule of Events

**Wednesday, April 30th**

- 2:00 pm– 6:00 pm: GC Showcase  
  *Presented by The Blue Book*  
  *Virginia Beach Convention Center*
- 3:00 pm—6:00 pm: Host Chapter Work Session  
- 6:00 pm—Midnight: Hospitality Suite Open

**Thursday, May 1st**

- 8:00 am—10:00 am: Convention Registration—Pre-Function Area  
- 9:00 am—11:00 am: National Board Meeting  
- 11:00 am—11:15 am: Ted G. Wilson Scholarship Foundation  
- 11:15 am—11:30 am: Order of Isosceles Meeting  
- 11:30 am—Noon: Rudy Barnes Committee Meeting  
- Noon—3:00 pm: Aviation Military Museum Swing Time in the Skies Tour  
- Noon—5:00 pm: Convention Kick Off Party  
  *(Joint with ABC Virginia & NAWIC)*  
- 3:00 pm—6:00 pm: Host Chapter Work Session  
- 6:00 pm—Midnight: Hospitality Suite Open

**Friday, May 2nd**

- 8:00 am—10:00 am: Convention Registration—Pre-Function Area  
- 9:00 am—4:00 pm: Construction Showcase—Pre-Function Area  
- 9:00 am—9:45 am: **Seminar:** Collaboration with Technology in Construction  
  *Presented by John Doran w/Doran Consulting*
- 10:00 am—10:45 am: **Seminar:** ProView  
  *Presented by Steve Moore w/The Blue Book*
- 11:00 am—11:45 am: **Seminar:** Preventing Water Infiltration  
  *Presented By Mike O’Connor w/Tidewater Caulking*
- 11:15 am—11:30 am: **Order of Isosceles Meeting**  
- 11:30 am—Noon: **Seminar:** Integrated Project Delivery  
  *Presented By Ford Hazelip w/Hoar Construction*
- Noon—1:00 pm: **Lunch & Learn**  
  *Application & Design for Helical Foundation Systems, Push Piers, Polyurethane Foam Injection & Case Studies*  
  *Presented by Eric Lackey w/JES Foundations*
- 1:30 pm—2:15 pm: **Seminar:** 3D Point Scanning  
  *Presented by Draper Arden Associates*
- 1:30 pm—3:15 pm: **Workshop:** One Hour Before Bid Time  
  *Presented By Cebert White w/The GovCon Group*
- 2:30 pm—3:15 pm: **Seminar:** Doing Business with the US Navy  
  *Presented by Joseph McGrenra w/NAVFAC*
- 3:30 pm—4:15 pm: Chapter Officer Orientation  
- 3:30 pm—5:00 pm: Past President’s Reception  
- 5:00 pm—7:00 pm: National President’s Ball  
- 7:00 pm—11:00 pm: Hospitality Suite Open

**Saturday, May 3rd**

- 9:00 am—Noon: **Breakfast Business Meeting**  
- 11:00 am—5:00 pm: Free Time  
- 11:30 am—3:30 pm: Ted G. Wilson Scholarship Fundraiser  
- 6:00 pm—7:00 pm: Kentucky Derby Party  
- 7:00 pm—7:30 pm: Incoming National Officers Reception  
- 7:30 pm—10:00 pm: Awards Dinner & Passing of the Gavel  
  *Semi-Formal:*  
  *Men—Coat & Tie*  
  *Ladies—Dress or Pantsuit*  
- 10:00 pm—Midnight: Hospitality Suite Open

**Sunday, May 4th**

- 9:00 am—11:00 am: Host Chapter Clean Up  
- 9:30 am—10:30 am: Post Convention National Board Meeting

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### Message from the National President-Elect

It’s time to start making plans to attend the 40th Annual PCEA National Convention! I am delighted to invite all PCEA members and guests to the annual convention, which will be held at the Wyndham Oceanfront in Virginia Beach, VA from April 30th – May 4th. This year’s convention is hosted by the Hampton Roads Chapter, and I would like to thank Convention Committee Chairman, Cebert White, and his team for all the hard work in planning what I’m sure will be a spectacular convention! I hope everyone is able to attend the 2014 National Convention for some fun & relaxation, as well as a wonderful opportunity for networking and education with friends, colleagues and new acquaintances! If you have never attended a PCEA National Convention, I strongly encourage you to make this your first – and for those of you who have attended past conventions, I’m sure you are looking forward to this year as much as I am!

I would also like to thank Matt Solomon for his outstanding leadership thru the 2013-2014 year as PCEA National President. Matt has done a fantastic job and left some tough shoes to fill! As we close out the year at our annual convention, I look forward to serving as your 2014-2015 National President and working with the National Board of Directors & all of the PCEA chapters and members, including the ASU Student Chapter - our first Student Chapter of many more to come, to ensure PCEA continues to expand and flourish as a professional organization.

I hope to see you all in Virginia Beach!

Patty Delgado

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### Convention Kick Off Party

**Let’s Get This Party Started!!**

Join us in Mariners Court at the Wyndham Thursday evening, along with members of ABC Virginia and NAWIC, as we kick off the 40th Annual PCEA Convention! Enjoy a refreshing beverage, network with colleagues from the Virginia Beach area, meet new friends, and catch up with old friends from other Chapters!
Networking Event

The Blue Book Network Showcase provides an opportunity to network with the area’s local construction community and learn about new trends and tools...all in one place...and at no charge!

**General Contractors / Owners / Architects / Facility Managers / Property Managers**

Take advantage of this FREE event to expand your vendor list and ensure you get the most competitive bids for current and upcoming projects. All exhibitors receive free booth space and a table for displaying project plans, brochures, prequalification forms and other company materials.

**Subcontractors / Suppliers / Manufacturers**

Promote your company to the entire local construction community. Take advantage of this free event to meet face-to-face with the industry decision-makers for the projects you want to bid on! Plus, reconnect with old contacts and establish new ones to build your network!

There is no charge to attend and hors d’oeuvres and beverages are included! Attendees only need to provide 2 business cards to enter.

**Wednesday, April 30, 2014 | 2:00-6:00 pm**

**Virginia Beach Convention Center**

1000 19th Street, Virginia Beach, VA 23451

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**Off Site Excursion**

**Military Aviation Museum**

Join us on Thursday afternoon as we take a trip back to a time when the aircraft were spectacular and learn why our heroes never let us down. See one of the largest collections of flying WWII military aircraft in the world, and hear stories of contributions made by the men and women of aviation to our country.

The Military Aviation Museum is home to one of the largest private collections from World War I and World War II era military aircraft in the world.

Each has been beautifully restored to its prior military condition, using original parts whenever possible.

Most of the planes are airworthy and flown at the museum during flight demonstrations and at air shows throughout the year.

In addition to the aircraft, there are several hangars. The authentic German Luftwaffe hangar was relocated from the Cottbus Army Airfield in Cottbus, Germany, a small town southeast of Berlin. In 1933, the Cottbus Air Field was built along with a pilot flight school.

This particular hangar, Hangar 6, was built in 1934 by a company called Osdeutsche Landwerkstatten GmbH (OLA). Hangar 6, as with other hangars at Cottbus, was designed to be raised quickly and easily transported. The curved arches were designed with no interior columns to provide for maximum usable space. An OLA sales letter introducing this hangar style touted its advantages as:

- Shortest delivery time, fastest assembly, largest strength by lowest weight, best fit, fire safety, unsupported space and architectural beauty.
- Simple transportability, meaning: the possibility to disassemble any hall with little effort and no material loss and rebuild it at any required site in the shortest possible time.
- New construction showing the simple and clear force system that makes all stress points easily identifiable. It has all the advantages of the known diamond-network structures, but it avoids the disadvantages, particularly the static indeterminacy and the results of the stresses that occur in networked systems.

On May 29, 1944, the hangar was severely damaged during an Eighth Air Force attack. Makeshift repairs were made. It is believed that it was during those repairs that an individual performing the work as a forced laborer scratched an inscription into one of the beams. During the re-assembly process, the museum found these Polish words: “Anusia Waclaw Worked Here, 10.14.1944.”

The cost of this tour is $20 per person and includes a boxed lunch.
Accommodations

**Wyndham**
**Virginia Beach Oceanfront**
5700 Atlantic Avenue
Virginia Beach, VA 23451
1 (800) 365-3032

**Costs:**
- NS Double/Double Oceanfront $129
- NS King Oceanfront $129

*(Does not include local and state tax)*
*(Daily Resort Fee $2/day plus tax)*

On site complimentary parking for registered guests

**Check In Time:**  4:00 pm
**Check Out Time**  11:00 am

*Note:* To receive the above rates, you must indicate that you are with Professional Construction Estimators Association.

*RESERVATION DEADLINE IS MARCH 31, 2014*
A limited number of rooms have been blocked. When all blocked rooms have been reserved, reservations will be accepted on a space available basis at the hotel’s prevailing rates. Notice of cancellation must be received NO LATER THAN 3 DAYS prior to arrival.

Things to Do in Virginia Beach

**Virginia Aquarium & Marine Science Center**
www.virginiaquarium.com

It's a Life Experience! Explore over 800,000 gallons of one of the best aquariums and live animal habitats in the country at the Virginia Aquarium & Marine Science Center. Check out hundreds of hands-on exhibits, outdoor aviary, nature trail, and marshlands. Plus you won't want to miss the 3D IMAX® Theater. Of course with a screen six stories tall and eight stories wide, it'd be impossible to miss!

**Busch Gardens Williamsburg, VA**

Busch Gardens Williamsburg is an action-packed, European-themed park with 17th century charm and 21st century technology, boasting more than 100 acres of unparalleled fun and adventure for the entire family. It's been voted the world's "Most Beautiful" and "Favorite" theme park and is home to the world's top rated roller coasters and more than 40 thrilling rides and attractions. The park also offers eight main stage shows, a wide variety of award-winning cuisine and world-class shops and a magical children's area.

**Lynnhaven Mall**
www.lynnhavenmall.com

Shop 'til you drop!

**Dave & Buster's**
www.daveandbusters.com

Ready! Set! Wait a minute! Do you know what you're doing? There's so much fun going on at Dave & Busters, you could get lost before you even get going! Your visit is sure to be an action-packed, extreme-fun experience! Play games in the amazing Midway. Hungry yet? Grab an appetizer at the bar, or head into the dining room for awesome dishes created by fun-loving chefs. With a full menu featuring burgers, steaks, seafood, pasta, salads and more, you're sure to find something that satisfies. And don't forget Happy Hour! Okay. Ready! Set! HAVE FUN!
Collaboration with Technology in Construction

Presented By: John Doran
Doran Consulting

Collaborating on construction projects can be challenging—especially when there are hundreds or even thousands of geographically dispersed project participants. Not only do these teams need a solid strategy for sharing data, but they also need to be able to access that project data on any type of device. With more providers putting data in the cloud, construction companies are able to keep users abreast of the latest project information when on a job.

Mr. Doran’s experience spans 28 years of Project and Program Management in the Design, Construction and Corporate areas. Being involved with all stakeholders with different vantage points gives him a unique perspective and a clear picture of the project process. Mr. Doran brings real world hands on experience to projects or programs. He has also implemented other services over the years to include technology network setup and administration, web technologies and data base applications.

3D Point Scanning

Presented By Draper Aden Associates

Join Draper Aden Associates for a seminar on the latest applications for 3D point scanning. From preconstruction site verifications to vertical construction as-builds, point clouds can help contractors to quickly document site conditions, create a BIM, check installation versus design and perform clash detection that allows construction to move forward with certainty.

ProView—Find, Qualify & Connect with Companies

Presented By: Steve Moore, The Blue Book of Building & Construction Network

The all-new ProView provides everything you need to find, qualify and connect with the local contractors and suppliers required for your projects. It provides fast, direct answers to all of your qualification questions in just a few clicks! With ProView, you have complete company and project information – organized and presented in a standard format – right at your fingertips. ProView quickly summarizes what a company does, who they’ve done it for and how well they’ve done it. From completed projects (including full color image galleries) and key contacts to critical credentials and performance ratings – ProView covers it all! Whether you are looking to find, qualify and connect with contractors and suppliers or looking to showcase and broadcast your qualifications to connect with potential customers, the all-new ProView is your one-stop solution!

Join Steve Moore, Regional Sales Manager with The Blue Book as he gives an in depth presentation of this latest technology developed by The Blue Book.

3D Point Scanning

Presented By Draper Aden Associates

Join Draper Aden Associates for a seminar on the latest applications for 3D point scanning. From preconstruction site verifications to vertical construction as-builds, point clouds can help contractors to quickly document site conditions, create a BIM, check installation versus design and perform clash detection that allows construction to move forward with certainty.

Doing Business with the US Navy

Presented by Joseph McGrenra, Naval Facilities Engineering Command, Office of Small Business Programs

NAVFAC is the Systems Command that builds and maintains sustainable facilities, delivers utilities and services, and provides Navy expeditionary combat force capabilities. NAVFAC delivers best value facilities engineering and acquisition for the Navy and Marine Corps, Unified Commanders, and Department of Defense agencies through three business lines: Capital Improvements, Environmental, Expeditionary, Public Works, Asset Management, and Contingency Engineering

Mr. McGrenra will explain the ins and outs, and tell you everything you need to know about contracting with the Federal Government.

Lunch & Learn

Application & Design for Helical Foundation Systems, Push Piers, Polyurethane Foam Injection & Case Studies

Sponsored by JES Foundation Repair

Join us for lunch on Friday and expand your knowledge on commercial and residential structural support technologies, applications design, installation and terminology.
Preventing Water Infiltration

Presented by Michael O’Connor, Tidewater Caulking

In this workshop, we will discuss the general areas within a structure that are most susceptible to water infiltration and its counterparts, vapor and air. We will present solutions for the various types of substrates/locations that are typically subject to water infiltration. We intend to outline the proper use and application of the vast number of products on the market. We will touch on the major importance of maintaining your structure/building as it relates to products that might be in place already and extending their effectiveness and longevity!

Michael O’Connor has been in the construction industry since 1986 and in the sealant and waterproofing industry since 1992. He is currently the managing owner and operations manager of Tidewater Caulking. Michael hold certifications from many of the top manufacturers in the industry and is affiliated with multiple industry groups.

Tidewater Caulking is currently performing all the joint sealants and waterproofing work on the Portsmouth/Norfolk Midtown Tunnel Project and joint, sealant, waterproofing and air barriers on the prestigious Saint Thomas Aquinous Seminary.

Recently completed jobs include New FBI Building in Chesapeake, VA, New Social Security Building in MD, and the TCC Student Center in Portsmouth, VA, to name a few.

Integrated Project Delivery

Presented by Ford Hazelip, Hoar Construction

IPD (integrated project delivery), a type of contractual agreement, has helped to foster a greater level of collaboration on some projects.

IPD combines ideas from integrated practice and lean construction to solve several problems in contemporary construction such as low productivity and waste, time overruns, quality issues, and conflicts during construction among the key stakeholders of owner, architect and contractor. The growing use of building information modeling in the construction industry is allowing far greater information collaboration between project participants using IPD and considered an important tool to increasing productivity throughout the construction process.

Unlike the design–build project delivery method which places the contractor in the leading role on a building project, IPD represents a return to the true team concept where the entire building team including the owner, architect, general contractor, building engineers, fabricators, and subcontractors work collaboratively throughout the construction process.

Ford is pre-construction manager at Hoar Construction in Orlando, FL and is currently leading the preconstruction and pricing efforts on an IPD project with a large owner in Central Florida.

One Hour Before Bid Time

Led by Cebert White
The GovCon Group

HAVE YOU EVER HAD WITHDRAWALS?

HAVE YOU EVER BEEN LATE?

DO YOU KNOW ABOUT CRAMMING TOO MUCH INTO TOO LITTLE TIME?

IF YOU ANSWERED YES TO ANY OF THESE QUESTIONS, AND YOU HAVE A PART IN THE CONSTRUCTION INDUSTRY, THEN YOU NEED TO ATTEND THIS WORKSHOP!

This workshop emphasizes the most important part of the bid process of the construction market - the last hour! The workshop is complemented with discussion of relevant problems during this hour as well as final preparation of an actual bid. At the end of the workshop, all of the bids will be evaluated and the closest bid to the actual awarded bid price will be announced and awarded.

PCEA Chapter Officer Orientation

ALL INCOMING OFFICERS ARE ENCOURAGED TO ATTEND

Led by Patty Delgado, Vestige GPS Fleet Management Solutions
Incoming PCEA National President

This informative program is being presented for the benefit of all Chapter Officers and Directors. It will be broken down into the different offices and led by members that have served in the respective office.

This program has proven to be very helpful for incoming officers to familiarize themselves with the duties and responsibilities that come with each office. Each attendee will receive the Officer Orientation Manual on CD to take with them.
Sponsorship Levels & Construction Showcase

PCEA is holding their 40th annual national convention April 30th – 4th, 2014 in Virginia Beach, Virginia. Be an exclusive Event Sponsor. Your support will reach over 400 members and over 2,000 interested individuals in the construction industry. Your company will be showcased at our 4 day event.

Sponsorships are a great way to make PCEA members aware of the products and services you and your company have to offer. They also help curtail convention costs for our members. We hope that you will consider the benefits and support the efforts of our organization!

The PCEA Audience
Professional Construction Estimators Association of America represents more than 450 construction and construction-related firms in 13 chapters throughout the Southeast of the United States. The association’s national convention attracts top construction decision makers from our membership and the construction industry. The members that attend represent more than 200 of Engineering News-Record’s 400 Top Contractors and Top Specialty Contractors.

Corporate Event Sponsorship $5,000 (1 Sponsorship available)
- Your corporate logo on all convention literature and conference signage beginning immediately
- Exclusive sponsor for the interactive roundtable discussion Friday
- Sponsor of the Construction; Friday 9:00 AM to 4:00 PM. Free Booth.
- 45 minute seminar to display your Company on Friday.
- Two Complimentary Admittance to the Past National Presidents Reception Friday evening and the Awards Banquet Saturday evening
- Special recognition at the Past Presidents Reception and Awards Dinner
- Listing in the national newsletter and Convention Program
- Coffee with the leaders; exclusive networking opportunity to meet the National Board and the individual chapter leadership Saturday 8:15 – 9:00 am
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table

Incoming Officers Reception and Awards Dinner Sponsorship $2,500 (1 Sponsorship available)
- Coffee with the leaders; exclusive networking opportunity to meet the National Board and the individual chapter leadership Saturday 8:15 – 9:00 am
- Free Booth at the Construction Showcase Friday 9:00 AM to 4:00 PM.
- Opportunity to supply any promotional items with the registration packets.
- Two Complimentary Admittance to the Incoming Officers Reception and Awards Dinner Saturday evening
- 45 minute seminar to display your Company on Friday.
- Your corporate logo on all convention literature and conference signage beginning immediately
- Listing in national newsletter and Convention Program
- Recognition at convention registration table

Past National Presidents Reception and Ball $ 2,000 (1 Sponsorship available)
- Coffee with the leaders; exclusive networking opportunity to meet the National Board and the individual chapter leadership Saturday 8:15 – 9:00 am
- Free Booth at the Construction Showcase Friday 9:00 AM to 4:00 PM.
- Opportunity to supply any promotional items for our golf outing on Thursday.
- Opportunity to supply any promotional items with the registration packets.
- Two Complimentary Admittance to the Past Presidents Reception Friday evening
- 45 minute seminar to display your Company on Friday.
- Your corporate logo on all convention literature and conference signage
- Listing in national newsletter and Convention Program
- Recognition at convention registration table
**Sponsorship Levels & Construction Showcase**

**Hospitality Suite Sponsor $ 1,000 (3 Sponsorships available)**
- Recognition in hospitality suite
- Your corporate logo on all convention literature and conference signage
- Listing in national newsletter and Convention Program
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table
- Recognition awards dinner

**Seminar Sponsor $ 750 (7 Sponsorships available)**
- Your Corporate Logo on all convention literature and conference signage
- Listing in national newsletter and Convention Program
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table
- Recognition at the seminar you sponsor
- Recognition at awards dinner

**Gold Sponsor $ 1,000 (5 Sponsorships available)**
- Your Corporate Logo on all convention literature and conference signage
- Listing in national newsletter and Convention Program
- Opportunity to supply any promotional items with the registration packets.
- Recognition at convention registration table
- Recognition at awards dinner
- Recognition at all seminars

**Silver Sponsor $ 750 (5 Sponsorships available)**
- Your Corporate Logo on all convention literature and conference signage
- Listing in national newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

**Bronze Sponsor $ 500 (5 Sponsorships available)**
- Your Corporate Logo on all convention literature and conference signage
- Listing in national newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

**Bag Sponsor $1,000 (1 Sponsorship available)**
- Your Corporate Logo on all convention literature and the bags distributed with Registration
- Listing in national newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

**Name Tag Sponsor $500 (1 Sponsorship available)**
- Your Corporate Logo on all convention literature and the name tags distributed with Registration
- Listing in national newsletter and Convention Program
- Recognition at convention registration table
- Recognition at Awards Dinner

**Construction Showcase Vendor Booth $300 w/payment before April 1st/$375 w/payment after April 1st**
- Showcase your products and/or service Friday 9:00 AM to 4:00 PM
- Complimentary Lunch & Learn Admission

This opportunity is on a limited basis your prompt response will secure your participation in this annual event. For further information, please contact Ceber White at 757-355-0148 or via email at cwhite@thegovcongroup.com.
Convention Registration
Register and Pay Online
www.pcea.org

Or complete this form and mail original, along with payment to: PCEA, PO Box 680336, Charlotte, NC 28216

Registration fees for members and guests include admission to all seminars, Kick Off Party, National President’s Ball, Breakfast Business Meeting, and Awards Dinner. Convention registration fees, tickets, and badges are not transferable. Request for refunds must be submitted to the Convention Committee in writing and postmarked no later than April 20, 2014. Refunds will be assessed a $100 cancellation fee.

<table>
<thead>
<tr>
<th>Members &amp; Non-Members</th>
<th>$450 Before April 1st</th>
<th>$500 After April 1st</th>
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<tbody>
<tr>
<td>Each PCEA member shall register independently (except married couples). Each paying member is entitled to one guest.</td>
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**Member Registration**

Name ___________________________ Guest Name ___________________________

Chapter ___________________________

Company ___________________________

Company Address ___________________________

City, State, Zip ___________________________

Company Telephone __________ Fax __________ Email ___________________________

Home Address ___________________________

Cell Telephone ___________________________ Home Telephone ___________________________

**Registration Fees**

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**Sponsorship Opportunities (See Pages 7 & 8 For Details)**

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<table>
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<tr>
<th>Grand Total</th>
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**Events/Seminars (Included in Registration Fee)**

*Please indicate the Number of People Attending Each Event*

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<thead>
<tr>
<th>National Board Meeting</th>
<th>Kick Off Party</th>
<th>Breakfast Business Meeting</th>
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