Welcome to the Hilton Myrtle Beach Resort—the very best in Myrtle Beach hotels! This beautiful oceanfront resort is located at the north end of Myrtle Beach, South Carolina. The Hilton Hotel is just minutes from many great attractions such as Broadway at the Beach, Myrtle Beach Pavilion, the House of Blues and Tanger Outlet Mall. Hilton Myrtle Beach Resort offers 385 luxurious hotel guestrooms that are equipped with mini-refrigerators, microwaves and private balconies offering a spectacular ocean view. Once you have visited you will see why Hilton Myrtle Beach Resort has been a favorite convention spot among PCEA convention attendees for many years!

Welcome to the PCEA National Convention 2012!

It is my privilege to invite you to attend the PCEA National Convention in Myrtle Beach, South Carolina from April 25th through April 29th and it will be a pleasure to see you there. The Charlotte Chapter is the host Chapter for this years events and thanks to the hard work by the Convention Committee and the Chairman, Duff Regan, I am positive that there will be plenty of entertainment, networking, and social interaction for everyone. The schedule is full of seminars/workshops, excursions, as well as plenty of time for relaxing, as PCEA members do best. There will be an afternoon of golf to benefit the Ted G. Wilson Scholarship Foundation that I am sure will create new memories and stories to share at the Past President’s Reception, National President’s Ball, and Awards Dinner and for many years to come. And who knows, we may even have some real entertainment in the Hospitality Suite this year!

Thanks again to Duff and the Charlotte Chapter in advance for their hard work to make this a successful convention. Thanks also to the National Board for all their hard work this year bringing PCEA to your doorstep. It has been a privilege to serve as your National President this past year. I look forward to everyone attending convention and spending time with each of you there.

Respectfully Submitted,
Cebert White
PCEA National President
Message from the National President-Elect

It’s that time of year again to start planning to attend our 38th Annual National Convention at Myrtle Beach, SC. I am excited to invite all members of Professional Construction Estimators and their guests to our annual convention that will be held....drum roll please...at the Hilton Myrtle Beach Resort! We will meet Wednesday, April 25th—Sunday, April 29th. I hope everyone is planning to attend as we will have a great time with all of the events that our convention Chair, Duff Regan, and the Charlotte crew have been hard at work preparing for us. We will enjoy the kickoff party on Thursday, Seminars and Golf at Arcadian Shores on Friday, Brookgreen Gardens tour, followed by the Past President’s Reception and President’s Ball, featuring DJ the DJ, on Friday night. Saturday we will enjoy the Breakfast meeting and the awards dinner that night, with keynote speaker Charles D. Regan, Jr. Last but not least, we will enjoy our exciting hospitality suite! Let’s make this our biggest showing to date!

I want to close by thanking the Charlotte Chapter for organizing this annual event. Also I would like to thank Cebert White for his leadership through another challenging year as National President, great job! I look forward to seeing everyone this year at Myrtle Beach. Have a safe trip!

Join us on Friday as we take to the links at Arcadian Shores Golf Club

Arcadian Shores was the very first course designed by renowned golf architect Rees Jones. It is a traditional layout with a natural blend of scenery and challenge. It features 64 creatively placed sand bunkers, tree lined fairways, lush Bermuda greens, with natural lakes woven in and out of the fairways. Making this a course you will long remember. Golf registration is $100 per player.
Join us Friday evening for cocktails and hors d’oeuvres and prepare to dance the night away as “DJ the DJ” spins some of your favorite tunes!

David Jacobs has been a full time professional entertainer for the past 20 years. He has performed for audiences from Florida to the Carolina Coast at some of the top venues and clubs in the area. David learned his craft while working with some of the best entertainers in the industry like Joe Walsh, Mickey Dolanz, Crystal Gayle, Fabian and the Legendary Wolfman Jack. It was during his years as house DJ at Wolfman Jack’s Rock and Roll Palace that the Wolfman named David the “best live disc jockey on the planet.”

Accommodations

Hilton Myrtle Beach Resort
April 25-29, 2012
800.876.0010

Costs:
Oceanview $148 (Single or Double)
(Does not include local and state tax)

Check In Time: 4:00 pm
Check Out Time: 12:00 pm

Note: To receive the above rates, you must indicate that you are with Professional Construction Estimators Association.

*****RESERVATION DEADLINE IS APRIL 2, 2012*****

A limited number of rooms have been blocked. When all blocked rooms have been reserved, reservations will be accepted on a space available basis at the hotel’s prevailing rates. Notice of cancellation must be received NO LATER THAN 3 DAYS prior to arrival.

National Presidents Ball

Join us Friday evening for cocktails and hors d’oeuvres and prepare to dance the night away as “DJ the DJ” spins some of your favorite tunes!

David Jacobs has been a full time professional entertainer for the past 20 years. He has performed for audiences from Florida to the Carolina Coast at some of the top venues and clubs in the area. David learned his craft while working with some of the best entertainers in the industry like Joe Walsh, Mickey Dolanz, Crystal Gayle, Fabian and the Legendary Wolfman Jack. It was during his years as house DJ at Wolfman Jack’s Rock and Roll Palace that the Wolfman named David the “best live disc jockey on the planet.”

Brookgreen Gardens Tour

In 1931, Archer and Anna Hyatt Huntington founded Brookgreen Gardens, a non-profit garden museum, to preserve the native flora and fauna and display objects of art within that natural setting. Today, Brookgreen Gardens is a National Historic Landmark with the most significant collection of figurative sculpture in an outdoor setting by American artists in the world and has the only zoo accredited by the Association of Zoos and Aquariums on the coast of the Carolinas. Cost of the tour is $40 per person.

PCEA Chapter Officer Orientation

ALL INCOMING OFFICERS ARE ENCOURAGED TO ATTEND

Led By: Lance Pollock, Laughlin-Sutton Construction Company

This informative program is being presented for the benefit of all Chapter Officers and Directors. It will be broken down into the different offices and led by members that have served in the respective office.

This program has proven to be very helpful for incoming officers to familiarize themselves with the duties and responsibilities that come with each office. Each attendee will receive the Officer Orientation Manual on CD to take with them.

Convention Kick Off Party

Join us Thursday for a casual get together as we prepare to kick off yet another great convention in Myrtle Beach! Enjoy a refreshing beverage, light snack and relaxing music as you mingle with old friends and meet new acquaintances.
Charles Regan is Vice President and General Manager of National Geographic Maps. Mr. Regan is responsible for the day-to-day operations of National Geographic Maps and its presence in existing markets, such as the outdoor retail industry and the reference and education arena, as well as through new digital and print products and a broad, global distribution. Regan also leads the development of products and applications for the digital marketplace and integration of content with mapping interfaces across multiple platforms. Mr. Regan has extensive experience with mapping, education, and publishing markets. Prior to joining National Geographic in 2007 as Vice President of Digital Maps, Regan spent 10 years with Maps.com, where he was responsible for business development, creative strategic partnerships and leading the business strategy development team. Regan has also worked for the National Geographic Society previously, serving its education programs as Geographic Education Program Analyst; Manager, Canadian Education Initiative; and Manager, Special Outreach Programs.

Regan is also the son of PCEA National Convention Chair, Duff Regan with the Charlotte Chapter.

One Hour Before Bid Time

Presented By: Cebert White (top), The GovCon Group; and Taylor Wyant (bottom), Wolf Contracting

HAVE YOU EVER HAD WITHDRAWALS?

HAVE YOU EVER BEEN LATE?

DO YOU KNOW ABOUT CRAMMING TOO MUCH INTO TOO LITTLE TIME?

IF YOU ANSWERED YES TO ANY OF THESE QUESTIONS, AND YOU HAVE A PART IN THE CONSTRUCTION INDUSTRY, THEN YOU NEED TO ATTEND THIS WORKSHOP!

This workshop emphasizes the most important part of the bid process of the construction market - the last hour! The workshop is complemented with discussion of relevant problems during this hour as well as final preparation of an actual bid. At the end of the workshop, all of the bids will be evaluated and the closest bid to the actual awarded bid price will be announced and awarded.

The Top Ten Profit Eating Contract Clauses and Oops! I Didn’t Notice That—The Importance of Notice Requirements in Construction Claims

Presented By: Edward J. “Ned” McNaughton, McNaughton & Associates, PLLC

Mr. McNaughton is the founding attorney of the firm McNaughton & Associates, PLLC. He is admitted to practice law in both North Carolina and Georgia.

Ned graduated cum laude from the University of Mississippi School of Law, where he joined the Lamar Society of International Law and served on the Journal of National Security Law staff. He is a member of the American Bar Association, the North Carolina Bar Association, the Mecklenburg County Bar Association, and the Georgia Bar Association. He is an active member of the ABA Forum on the Construction Law Section and NCBA Litigation Section, the American Subcontractors Association of the Carolinas, the Associated Builders and Contractors, the North Carolina Utility Contractors Association, and the Carolinas Historic Aviation Commission. He has represented clients in both state and federal courts in North Carolina, Georgia, Virginia (pro hac vice) and South Carolina (pro hac vice), including oral argument before the Eleventh Circuit. Mr. McNaughton represents clients in both private and government contract cases.

Ned will conduct two seminars during the convention: “The Top Ten Profit Eating Contract Clauses,” and “Oops! I Didn’t Notice That- The Importance of Notice Requirements in Construction Claims.”

spotlight on the GC’s

You will not want to miss this networking event! PCEA member GC’s will be in the “Spotlight” so they can meet subcontractors and suppliers in person, get a vibe on current market conditions, talk about upcoming projects; and possibly find that niche product or service they have been looking for.

Subcontractors and suppliers you will have the opportunity to promote your products and services to the decision makers and learn about future projects in your area.

Be sure to bring plenty of business cards!
Convention Registration

Register and Pay Online
www.pcea.org

Or complete this form and mail original, along with payment to: PCEA, PO Box 680336, Charlotte, NC 28216

Registration fees for members and guests include admission to all seminars, National President’s Ball, Breakfast Business Meeting, and Awards Dinner. Convention registration fees, tickets, and badges are not transferable. Request for refunds must be submitted to the Convention Committee in writing and postmarked no later than April 20, 2012. Refunds will be assessed a $100 cancellation fee. Each PCEA member shall register independently (except married couples). Each paying member is entitled to one guest.

Members & Non-Members
$450 (Postmarked on or before April 15, 2012)
$475 (Postmarked after April 15, 2012)

Member Registration

Name: ___________________________ Guest Name: ___________________________

Chapter: ___________________________

Company: ___________________________

Company Address: ___________________________

City, State, Zip: ___________________________

Company Telephone: ___________________________ Fax: ___________________________ Email: ___________________________

Home Address: ___________________________

Cell Telephone: ___________________________ Home Telephone: ___________________________

Registration & Activity Fees

A. Registration Fees @ (From Above) ___________________________ TOTAL A
B. Golf @ $100 ea ___________________________ TOTAL B
C. Brookgreen Garden Tour @ $40 ___________________________ TOTAL C
D. Table Top Display @ $500 ___________________________ TOTAL D

Sponsorship Opportunities

Seminar Sponsor $200 ___________________________ Seminar Sponsor
Hospitality Sponsor $300 ___________________________ Hospitality Sponsor
Presidents Ball Sponsor $500 ___________________________ President’s Ball Sponsor
Business Meeting Sponsor $500 ___________________________ Business Meeting Sponsor
Awards Dinner Sponsor $500 ___________________________ Awards Dinner Sponsor

Golf Sponsorships

Prize Sponsor $ 50 ___________________________ Golf Prize Sponsor
Hole Sponsor $100 ___________________________ Golf Hole Sponsor
Beverage Cart Sponsor $500 ___________________________ Golf Beverage Cart Sponsor

GRAND TOTAL ___________________________

Events/Seminars (Included in Registration Fee)

Please indicate the Number of People Attending Each Event

____ National Board Meeting  ____ Kick Off Party  ____ Breakfast Business Meeting
____ National President’s Ball  ____ Awards Dinner  ____ Chapter Officer Orientation
____ Top 10 Profit Eating Clauses  ____ One Hr Before Bid Time  ____ Oops! I Didn’t Notice That
____ Spotlight on the GC’s